

### The Challenge

St. Vincent Health is one of the largest and most comprehensive healthcare systems in the State of Indiana. Based in Indianapolis, St. Vincent Health is comprised of 20 hospital facilities directly serving patients in 47 counties throughout Central Indiana.

### The Solution

NPN360 undertook a complete review of St. Vincent's 1.3 million document management program. Our analysis uncovered several opportunities for significant cost savings.

NPN360 implemented a web-based printed products library and ordering system throughout the entire St. Vincent Health System. The NPN360 database provides a single on-line source for every printed item available throughout the system. The database provides brand consistency and promotes ongoing consolidation of items. The system integrates seamlessly with the existing print shop, where over 65% of the orders are processed, eliminating shipping costs and significantly improving delivery times.

### The Results

NPN360 began our Print Management Program in the fall of 2001. The previous vendor's system was disconnected on a Friday and the NPN360 system was implemented on Monday without interruption.

NPN360 provided a guaranteed savings of 15% in the first year of the program. Actual first year savings exceeded 19% and \$200,000. The savings have continued and now the ongoing expense is less than half of the original 1.3 million spend.



St. Vincent  
HEALTH

### Quick Look:

St. Vincent Medical Group  
Indianapolis, Indiana

St. Vincent is a member of Ascension Health, the nation's largest not-for-profit Catholic Healthcare System. Our hospital system is the state's largest healthcare employer, with 20 health ministries serving 46 counties in central Indiana.

*"We knew that there would be savings in the first year of the program. We were very pleasantly surprised when the numbers exceeded our expectations. NPN360 delivered the promised savings and then some."*

Steve Littrell,  
Materials Management Director,  
St. Vincent, Indianapolis

### NPN360

1400 South Wolf Road  
Wheeling, Illinois 60090  
www.NPN360.com  
847.215.7300



Brand Management  
Print, Packaging & Promotions  
Integrated Marketing  
Market Supply Chain